THREE DELTA

Acquisition Criteria

Three Delta is an operator-buyer based in Miami Beach. We acquire established trade and industrial businesses across the U.S., keep the team in place, and run them for the long term.

WHAT WE BUY

Revenue	**$2M – $30M**, stable, recurring or repeat revenue preferred
EBITDA	**$500K+**, cash-flow positive with healthy margins
Industries	**HVAC, plumbing, electrical, manufacturing** and other skilled-trade and industrial businesses
Location	**United States**
History	**3+ years** operating, established customer base
Transition	Owner available for a **3–6 month** handover; managers in place a plus

HOW WE CLOSE

- Reply to every deal within **48 hours**
- Financing: SBA, conventional, seller note and investor capital
- **60–90 days** from LOI to close
- LOI terms are the terms we close on
- Broker fees and terms set deal by deal

WHAT TO SEND

- Teaser or CIM
- Three years of P&Ls or tax returns, plus YTD
- Asking price and preferred structure
- Seller's timing and reason for sale
- We'll sign your NDA

Send deals to deals@threedelta.com
threedelta.com/brokers

Joel Goldberg, Founder & Principal